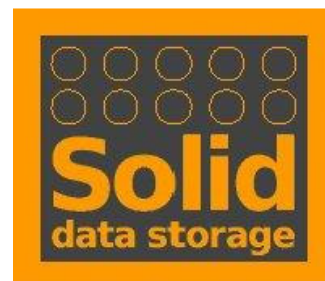


"Our information is essential to running our business and our clients' businesses. Our staff can now get on with work and not have to worry about backups"



Solid Data Storage in Action

Kerri Dickman & Co - Accountants

As a growing accounting practice located at Erindale, Kerri Dickman and Co provides a great accounting and bookkeeping service to around 350 clients around Canberra. Kerri has grown the business rapidly over the past three years, and now has three staff working for her. Kerri knows the value of the critical business information – both her own and that of her clients. That's why she chose Solid Data's market leading backup and recovery technology to protect their business information

As computers usage increases for businesses, the value of the data that is stored on them becomes much more valuable to the business owners. The value of the embedded knowledge to the business, along with the salaries of the employees who entered the data, the lack of paper copies, and an increased reliance on the computer all increase the value of the information.

The owners at Kerri Dickman and Co know the value of their information. They use HSoft accounting software, MYOB, Quicken, and Microsoft Outlook, and know that the information is critical to the success of their operations.

The Challenge

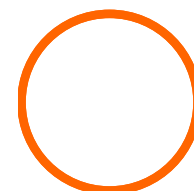
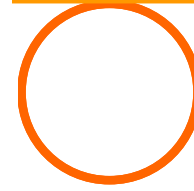
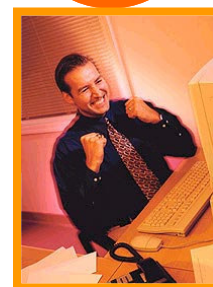
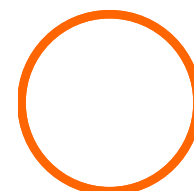
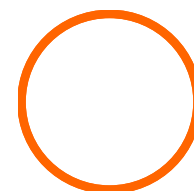
Kerri Dickman and Co have always recognised the value of their information, and have used a number of backup tools, but there were some downsides. They used Zip disks but found that they took a long time each day to do the backups, and that was frustrating and time consuming. The reality was they didn't always do the backups, and needed something automated.

The other critical issue with traditional backups was that they needed to take them somewhere else for the best protection. Kerri recognised straight away that the online system provided by Solid Data meant that they never had to take the backups home again.

The Benefits of the Solid Data Solution

Thanks to Solid Data, Kerri Dickman & Co gets a number of benefits from increased information protection. Their data is automatically, securely and regularly backed up to an offsite location. Kerri Dickman gets peace of mind from knowing that their data is secure for when they need it, and they save money by not having staff do backups.

Kerri Dickman adds "The automated Solid Data solution saves us time and money and gives us peace of mind. The people at Solid Data made it really easy, and have always been there to help us – so we are happy knowing it works".



Protecting your business information

Solid Data Corporation



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